

sub C

1. (Amended) In an article having a cylindrical body having similar first and second ends, said article of the type to be packed with other like articles in side by side arrangement with only one of the ends of each article easily visible, and said article having a first state and a second state, an improved configuration of at least one end of each article for easy identification, classification, and inventory tracking, the improved configuration comprising at least one end of said article having a first perception and a second perception, said first perception indicating said first state of said article and said second perception indicating said second state of said article.

2. An article according to Claim 1, wherein said first state is as an unused article and said second state is as a used article.

3. (Amended) An article according to Claim 1, wherein said article has a surface at each end and wherein said first perception is provided by a first identifiable characteristic located on one said surface and said second perception is

provided by a second identifiable characteristic located on another of said surfaces.

4. An article according to Claim 3, wherein said first identifiable characteristic is a first color and said second identifiable characteristic is a second color.

*Cont'd A1*

5. (Amended) An article according to Claim 1, comprising at least two of said articles contained together in a side by side arrangement in a package and wherein said articles are oriented such that said first identifiable characteristic of each article in the package is adjacent to the first identifiable characteristic of each of the other articles.

6. (Amended) An invention according to Claim 5, wherein the package enclosing said articles has an exterior surface and wherein a portion of the exterior surface adjacent the alignment of each said first identifiable characteristic contains a marking.

7. (Amended) An article having a cylindrical shape and having first and second ends, said article having a first state

and a second state, and at least one end of the article having a first perception and a second perception, said first perception indicating said first state and said second perception indicating said second state.

8. (Amended) An article according to Claim 7, wherein said first perception is present only before use of said article and said second perception is present after use of said article.

9. (Amended) An article according to Claim 7, wherein said first and second perceptions are incorporated into said article respectively before use and after use of said article.

10. (Amended) An article according to Claim 7, wherein said article further comprises a means for changing said first perception into said second perception when said article is placed into use.

11. (Amended) An article according to Claim 10, wherein said means for changing said first perception is comprised of a chemical composition of at least a portion of the material

*Cont'd*

comprising said article, said chemical composition altering appearance during use of the article.

---

Delete claims 12 - 21.

---

*sub C1*  
*22*

22. (Amended) An article according to Claim 1, wherein said article has a material thereon comprised of two overlapping surfaces, wherein said first surface represents said first state and said second layer represents said second state, said article having means for revealing said second state.

23. (Amended) An article according to Claim 22, wherein said revealing means comprises a first surface having a scratch off coating.

24. (Amended) An article according to Claim 22, wherein said revealing means comprises first and second surfaces releasably adhered together.

25. An article according to Claim 1, wherein said first perception is provided by a first identifiable characteristic

and said second perception is provided by a second identifiable characteristic.

26. An article according to Claim 25, wherein said first identifiable characteristic is a first color and said second identifiable characteristic is a second color.

27. An article according to Claim 25, wherein first and second characteristics are provided by a material capable of changing color.

28. An article according to Claim 25, wherein said first and second characteristics are provided by a material capable of changing texture.

29. An article according to Claim 27, wherein said material fades from a first color to a second color over a predetermined period of time.

30. (Amended) An article according to Claim 28, wherein said material is constructed and arranged to change color in response to an emanation provided by the use of the article.

*Contd AP*

31. (Amended) An article according to Claim 1, wherein the amount of said change is measured by the amount of use of said article and therefore the amount of emanation provided.

---

*[* Delete claim 32. *]*

---

*Sub C*

33. An article according to Claim 25, wherein said first identifiable characteristic is provided by a flag.

34. An article according to Claim 33, wherein said flag is comprised of a filament.

*Q3*

35. An article according to Claim 33, wherein said flag is comprised of a plastic material.

36. An article according to Claim 33, wherein said flag is comprised of a paper material.

37. An article according to Claim 33, wherein said flag is comprised of a metallic material.

38. An article according to Claim 25, wherein said first identifiable characteristic is provided by a cap.

39. An article according to Claim 38, wherein said cap is comprised of a plastic material.

40. An article according to Claim 38, wherein said cap is comprised of a paper material.

41. An article according to Claim 38, wherein said cap is comprised of a fiberboard material.

42. An article according to Claim 25, wherein said first identifiable characteristic is provided by a depressable button.

43. (Amended) A method for identifying, classifying, and inventory tracking bulk packaged goods having at least a first state and a second state, comprising the steps of:

providing at least one package of bulk goods wherein at least one package contains goods of a first state and at least one package contains goods of a second state;

Cont'd. p. 2

providing said bulk packages of goods with a first perception indicating said first state and a second perception indicating said second state;

providing a multi-ply label on said bulk packaging, wherein a first layer represents said first identifiable characteristic and a second label represents a second identifiable characteristic;

removing said first layer from said multi-ply label; and

applying said first layer to said bulk package to seal said package.

Delete claims 43 - 46 and add claim 47.

47. (New) The method of claim 47, wherein one of the steps of removing the label and applying the label provides a visual perception of the state of the goods within the package.